



manage energy better



Smart Networks. Smart Grid.™

## PRESS RELEASE

### For Immediate Release

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## Eka Systems and Landis+Gyr Announce Partnership

### ***AMI –enabled FOCUS™ Meters Deploying in City of San Marcos Smart Network***

Germantown, MD, August 12, 2008 - Eka Systems, a global provider of Smart Grid solutions and Advanced Metering Infrastructure (AMI) for electric, gas and water utilities, today announced an agreement with Landis+Gyr to integrate its AMI residential FOCUS™ meter with the EkaNet™ Smart Network AMI solution. Under the terms of the agreement, the companies have addressed the technical, functional, and solution delivery required for utilities to deploy a true mesh, fully supported Smart Network Advanced Metering Infrastructure (AMI) solution.

"With a focus on customer satisfaction, we are committed to providing an advanced AMI solution in terms of capability, technology and affordability," said Steve Schamber, Director Product Management – Landis+Gyr. "By uniting our metering expertise with Eka Systems' technology, we are providing utilities like the City of San Marcos with smart AMI metering solutions that cover all their residential needs."

The FOCUS family of metering products provides the utility industry with a reliable, quality, solid state meter platform that easily adapts to various AMI technologies. The FOCUS AX and AX-SD meters provide Demand, TOU, and Load Profile information. The FOCUS AX-SD also offers remote connect/disconnect features.

"We're excited to be partnering with Landis+Gyr. Combining their FOCUS residential meters with our scalable EkaNet AMI infrastructure capabilities will deliver a new level of performance for utilities seeking for smart energy solutions," said Chris Irwin, Director of Products at Eka Systems. "Both our companies are driven by strong customer need to prepare for the future and this agreement is in line with our strategy to offer a broad variety of flexible, Smart Network, Smart Grid™ solutions to utilities and the end users."

EkaNet Smart Networks provide true, scalable mesh networking of meters and other Smart Grid devices in support of Distribution Automation, Demand Response, Distributed Generation and more, all with the most innovative networking technologies available.

### **About Eka Systems**

Eka Systems is a global manufacturer and supplier of wireless, self-managing, self-healing Smart Network and Smart Grid networking solutions that provide unrestricted monitoring and control of customer water, electric and gas data; enabling utility companies to create efficient, flexible and highly scalable AMI, AMR, and Distribution Automation solutions while simultaneously enhancing overall customer satisfaction.

Eka's portfolio features EkaNet Smart Network which provides comprehensive security for a utility's entire network and its data. EkaNet Solutions scale easily, self-configure, and self-heal without burdensome installation and cost issues while managing themselves, thereby eliminating traditional IT management costs associated with smart metering. For more information, please visit [www.ekasystems.com](http://www.ekasystems.com)

### **About Landis+Gyr Inc.**

Landis+Gyr is the leading provider of integrated energy management solutions tailored the energy company needs. With a global presence and a reputation for quality and innovation, Landis+Gyr is unique in its ability to deliver true end-to-end advanced metering solutions. Today, the Company offers the broadest portfolios of products and services in the electricity metering industry, and is paving the way for the next generation of smart grid. With annualized sales of more than US\$ 1.25 billion, Landis+Gyr operates in 30 countries across five continents, employees over 5000 people with the sole mission of helping the world manage energy better.. For more information about Landis+Gyr Inc., please visit the corporate website at [www.landisgyr.com](http://www.landisgyr.com).

FOCUS™ is a registered trademark of Landis+Gyr, Inc. Smart Networks. Smart Grid.™ and EkaNet™ are trademarks of Eka Systems, Inc.

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